

AUTOMATE YOUR PRACTICE WITH FYI

# Make every second count for more

Automate repetitive tasks and recover more time for what counts - work that adds value for your practice and your clients.

The more processes you automate in your practice, the faster the efficiencies add up

**Proven ROI > Time savings of up to 20%**

Not sure where to start your Automations journey? [Take our Quiz](#), and we'll point you in the right direction.

## AUTOMATION LIBRARY

### No need to start from scratch

Check out our range of process automations - ready for you to import and activate.



#### Onboard a New Client

Auto-create emails, documents and tasks for an excellent client experience.



#### Overdue Task Reminder

Send your team a daily summary of outstanding tasks.



#### Reminder to Contact a Client

Send a reminder to a Partner if a client has not been contacted in 90 days.



#### Quarterly Report Reminders

Send a series of emails requesting information for quarterly reports.



#### Send a Bulk Email to All Clients

Send an email newsletter to your entire client base.



#### Client Signed Notification

Get notified when a signed client document has been auto-filed in FYI.



#### Establish a New Entity

Auto-create tasks and emails establishing a new entity for a client.



#### Year-End Compliance Job Kick-Off

Auto-create documents and let your team know it's ready to start.

[Explore Our Automation Library](#)



When we calculated how much we could save, the numbers were phenomenal.

Jason Gluer

Project Manager + Shareholder

Wallace Diack Chartered Accountants Limited



# Automation Workbook

## Start

### When this event occurs...



Fill in the details of what event takes place. Examples:

- an email is sent
- start of a quarter/month
- documents are received

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## What do you need to do

Fill in the details of actions that need to take place for this event i.e. a job or document is created, an email is sent or a client is updated. Also consider who (staff member(s)) is responsible for the action if applicable.

### ACTION 1




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 2




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 3




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 4




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 5




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 6




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 7




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 8




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 9




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

### ACTION 10




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Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins: Y / N

## When

### How often do you need this event and listed actions to occur...




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Fill in the details of how often the event and actions need to occur. Examples:

- once/as and when required
- monthly/quarterly

Let's build your Automation!



## Add Custom Process

Your Event



Process Filter

The event you've outlined in your workbook becomes the Custom Process **Filter**.

There are **6 Filter Types** you can select and the type will depend on the nature of your event.

Consider if you need to create **Custom View(s)** or **Client Custom fields** and any other requirements to ensure you have the correct information included in your process | [click here for more details on the Filter](#).

The **Process Filter** determines what information is or is not included in the process.

Your **Filter** needs to be set up before you commence your automation.

How Often



Process Trigger

The when/how often you need the event and actions to occur in your workbook becomes the **Custom Process Trigger**.

The **Trigger** can either be set to **Manual** or **Schedule**.

Where you need the process to recur i.e. every week, month, quarter or year, you can use the **Schedule** option and set the frequency per your requirements in your workbook | [click here for more details on the Trigger](#).

The **Trigger** controls when the process will be run.

Use **Manual** in the circumstance that you only need the process to run once or as and when required.

## What do you need to do



ACTION 1

Create Task



STEP 1

Create Task



Each action in your workbook become the **Steps** of your **Custom Process**.

Once you've selected your **Action** fill in the relevant details as required.

details and add any tasks or workflow requirements. Or if creating a task, select the template or complete the task details manually, you can also use tasks as blocking items | [click here for more details for Process Steps](#).

Select "**Add Step**" and the corresponding **FYI Action** (or other application as necessary).

For example, if creating a document select the type of document, the template, filing

## Other Process Controls & Recommendations

Ensure you also complete the following **Process Controls**:

- give your process a **Name** for easy identification in your Automation Workspace.
- You can also provide a summary of what the process does in the **Description** section.
- We recommend the **Owner** to be the person that will troubleshoot any issues with the process as they will be notified should anything go wrong.

Finally always ensure you **Test** your **Custom Process** to ensure it runs the way you intend before you update the status to **Active** and the process **Runs**. **Tip:** Use our Sample Clients.

Test

Troubleshooting

Activate & Run

Don't forget to use the **History** tab for all the details of who, what and when a process has run | [click here for more details on troubleshooting](#).

Complete the Learn course to become an expert on automations! [Access the course.](#)



# Automation Workbook

## Start

### When this event occurs...



New client coming onboard

\_\_\_\_\_  
\_\_\_\_\_

Fill in the details of what event takes place. Examples:

- an email is sent
- start of a quarter/month
- documents are received

## What do you need to do

Fill in the details of actions that need to take place for this event i.e. a job or document is created, an email is sent or a client is updated. Also consider who (staff member(s)) is responsible for the action if applicable.

### ACTION 1



New client form created to request client details

Due: within a day Staff: Admin

Action must be complete before next action begins:  Y /  N

### ACTION 2



Send welcome email with information request form

Due: within 7 days Staff: Partner

Action must be complete before next action begins:  Y /  N

### ACTION 3



Enter client details in XPM

Due: within a day Staff: Admin

Action must be complete before next action begins:  Y /  N

### ACTION 4



Ethical letter/email sent to previous accountant

Due: within 3 days Staff: Partner

Action must be complete before next action begins:  Y /  N

### ACTION 5



Monitor for ethical response and client documents requested, send follow up

Due: within 7 days Staff: Admin

Action must be complete before next action begins:  Y /  N

### ACTION 6



Setup client registrations as required

Due: within 3 days Staff: Admin

Action must be complete before next action begins:  Y /  N

### ACTION 7



Setup any jobs/engagement as required

Due: within 3 days Staff: Admin

Action must be complete before next action begins:  Y /  N

### ACTION 8



Follow up client for feedback after 12 weeks

Due: 12 weeks post Staff: Partner

Action must be complete before next action begins:  Y /  N

### ACTION 9



\_\_\_\_\_

Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins:  Y /  N

### ACTION 10



\_\_\_\_\_

Due: \_\_\_\_\_ Staff: \_\_\_\_\_

Action must be complete before next action begins:  Y /  N

## When

### How often do you need this event and listed actions to occur...



As and when required

Fill in the details of how often the event and actions need to occur. Examples:

- once/as and when required
- monthly/quarterly

**Let's build your Automation!**



## Add Custom Process

Event  
New Client



Process Filter  
Client View

The event you've outlined in your workbook becomes the **Custom Process Filter**.

The **Process Filter** determines what information is or is not included in the process.

For onboarding new clients, you could use a **Custom Field** if you have one in your system to run the **Process Filter** on.

Alternatively, you can set the **Process Filter** to **Client View - All Clients**.

There are **6 Filter Types** you can select and the type will depend on the nature of your event.

Remember your **Filter** needs to be set up before you commence your automation.

How Often  
As Required



Process Trigger  
Manual

The when/how often you need the event and actions to occur in your workbook becomes the **Custom Process Trigger**.

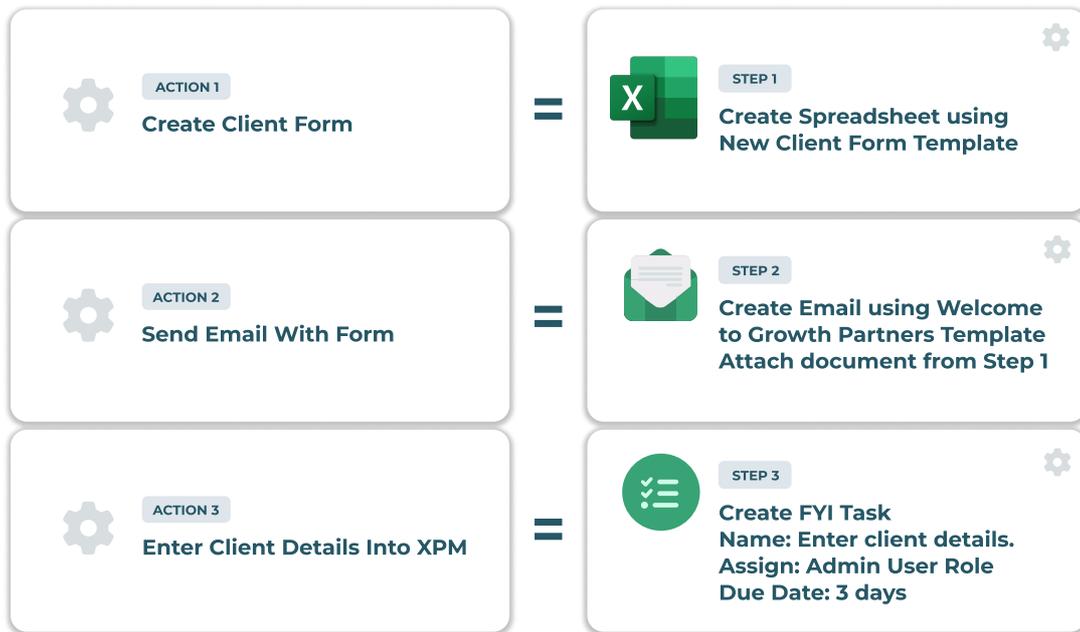
The **Trigger** controls when the process will be run.

The **Trigger** can either be set to **Manual** or **Schedule**.

Use **Manual** in the circumstance that you only need the process to run once or as and when required.

A new client is something that happens every now and again, so, the nature of the process is to run as and when required. As such, the **Trigger** is set to **Manual**, and the **Process** is run from the **Client** when needed.

## What do you need to do



Each action in your workbook become the **Steps** of your **Custom Process**.

Select "**Add Step**" and the corresponding **FYI Action** (or other application as necessary).

Once you've selected your **Action** fill in the relevant details as required, don't forget to use blocking and delay functions.

Test

Ensure you **Test** your **Custom Process** to check it runs the way you intend before you update the status to **Active** and the process **Runs**.

Activate & Run

Import this ready made Automation from our Library! [Automate my Client Onboarding Now](#) ►  
Complete the Learn course to become an expert on automations! [Access the course](#) ►